

CHARLES SCRIBNER'S SONS
PUBLISHERS, IMPORTERS AND BOOKSELLERS
FIFTH AVENUE AT FORTY-EIGHTH STREET

NEW YORK, 11/28/ 1924

M

GENTLEMEN:

PLEASE SEND US THE FOLLOWING, MARKING BILL AND PACKAGE FOR

LIBRARY DEPARTMENT.

DEPARTMENT

VERY TRULY YOURS,

CHARLES SCRIBNER'S SONS

PER

SHIP VIA

1 - Spanish songs of California
1.50

This item is for resale. Kindly allow the
usual trade discount of $\frac{1}{3}$ off, if possible.

Dec. 6, 1924.

Charles Scribner's Sons,
5th Ave. at 48th St.,
New York City, N. Y.
(Library Dep't.)

Amo
Gentlemen:-

As per your order of the
28th ult., I have sent you a copy of Spanish Songs
of Old California with bill at 1/5 off. You are
right-- I am glad to give this discount to the
Trade.

I could do considerably bet-
ter if you would take a quantity. The book has
not been off the press a year yet, but without
Trade facilities, it is selling in its 5th thousand.
Further, it is a book which will be standard, being
genuine Folksongs of a high and appealing quality,
in accurate and authentic version, and notable variety.
The universal awakening of interest in all things
Spanish, will help; but the intrinsic quality of the
songs will carry them for many years.

Yours Sincerely,

DrL/GK